



Mulgrave Country Club

Your Club



2017 - 2018
Annual Report

MULGRAVE COUNTRY CLUB

A Company Limited by Guarantee and not having a Share Capital
ABN 16 004 568 610

“Your Friendly Community Sporting Club”

BOARD OF DIRECTORS 2017/2018

OFFICE BEARERS

| | |
|----------------|----------------|
| President | Leon Ross |
| Vice-President | Peter Delaney |
| Treasurer | Jeffrey Riddle |

DIRECTORS:

Colin Goodrem, Peter Mannix,
Colin Perry, Alan Richards AFSM and Ted Vale

LIFE MEMBERS:

*J.A. Gardner, *J.H. Hocking, *A.S. Jager, *L.W. Allen O.B.E., *H.R. Donelly,
*P.C. Burdeu, K.A. Armstrong, *J. White, *R. Hookey, *K. Kinson. M. Simpson,
*F. Barton, F. Booth, J. H. Milledge, K. R. Waymouth, G Collins

*Deceased

REGISTERED OFFICE

Cnr. Wellington and Jells Roads,
Whealers Hill, Vic., 3150

AUDITORS

FGA Partners Pty. Ltd
Public Accountants,
112 Patterson Road,
Patterson, Vic., 3204

SOLICITORS

Hunt and Hunt Corporation
Level 26, 385 Bourke Street,
Melbourne, Vic., 3000

BANKERS

Westpac Banking Corporation
Level 1, 365 Ferntree Gully Road,
Mt. Waverley, Vic., 3149

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BOARD APPOINTMENTS

Finance and Strategic Management Committee:

Jeffrey Riddle (Chairman), Peter Mannix, Colin Perry and Peter Delaney

Members and Sections Committee:

Alan Richards (Chairman) and Colin Goodrem.

Community Support Committee

Peter Delaney (Chairman) and Ted Vale.

Secretary

Colin Perry

General Manager

Kerry Scarlett

MULGRAVE COUNTRY CLUB VISION:

to be the leading community based sporting, social, recreational and hospitality club by being proactive in the commitment to excellence through continual improvement.

MULGRAVE COUNTRY CLUB MISSION:

- enhance the value and prestige of membership
- provide best possible sporting, social and recreational facilities
- supply fine hospitality service to members
- support and recognition of our place in the local community
- to conduct a professional and ethical business

MULGRAVE COUNTRY CLUB

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PRESIDENTS REPORT

It has been a difficult trading year with an Australia wide downturn in revenue over the entire hospitality industry. There have been many factors that have contributed to this not the least of which is the reduction of personal disposable income being experienced by many. Nevertheless the club still posted a healthy profit not far short of that recorded last year.

THE BOARD

There have been no changes in board personnel during the year and the board continues as a united and cohesive unit setting policy and strategy for the future. The board also provides support to the General Manager in the overall day to day successful running of the club.

FINANCE

As mentioned above our net profit, whilst slightly down on last year, was a very pleasing \$1,573,494. Our net assets again increased and now stand at a healthy M\$24.3. Our bank loans have been reduced during the year by \$4,169,281 and now total \$838,026. Our cash at bank position now stands at M\$1.475 so it can be seen that as at our reporting date we are effectively debt free.

DONATIONS AND SPONSORSHIPS

Our commitment to the local community continues to grow with cash grants during the year being \$286,026. This is considerably up on last year. The following table may interest members as it sets out our total Donations and Sponsorships for the last 10 years.

| Year | \$ |
|--------------|------------------|
| 2018 | 286,026 |
| 2017 | 239,519 |
| 2016 | 212,267 |
| 2015 | 199,274 |
| 2014 | 137,447 |
| 2013 | 111,840 |
| 2012 | 114,844 |
| 2011 | 122,032 |
| 2010 | 126,180 |
| 2009 | 99,128 |
| Total | 1,650,557 |

Our School Scholarship programme continued to 12 secondary colleges in our immediate area. This year we added The Emerson School to the programme. This school caters for those students who do not readily fit into mainstream education and are referred to the school by other learning institutions. The award is known as The Mulgrave Country Club Scholarship and is awarded to a year 11 student entering year 12 and is based on financial hardship, personal sacrifice, citizenship and leadership. Each of these scholarships is for \$2,000. For the past two years we have been honoured that the Premier of our State has attended to present the awards. Since inception of the scheme the total awarded to year 11 pupils totals \$276,000.

We continue to support The Waverley Benevolent Society with \$3,000 per month. This organisation is staffed by volunteers and they supply dry and frozen goods to the needy and troubled in our community.

We also supported the Cerebral Palsy Education Centre with \$12,500. This centre caters for children and assists families to cope with this horrendous affliction in their children.

CLUB DEVELOPMENT AND IMPROVEMENT

The year saw the establishment of a successful partnership between our Tennis Section and the Whites Lane Tennis Club. With only 3 courts on our premises the tennis Section was limited in the competitions in which they could participate and the 6 courts, 4 under lights at whites, lane afforded our tennis players with good facilities and better opportunities to further their sporting aspirations. The initial thoughts for the area to be vacated by the tennis courts is to have it converted to car parking which is severely restricted many times each week at the club.

SPORTING SECTIONS

Our Squash Section continue to go from strength to strength on both masters and club circuit level. Our players have also captured some day pennant finals with our Friday Grade 1 Spring Pennant team winning the flag. Also our Ladies Spring Cup Grade team saluted with the flag whilst our Ladies A Grade team were the runner up in their grade. As well as the Victorian Championships this year we will also be hosting the Australian Open Championships with entries, not only from Australia, but from the world wide squash community. Both of these events will be streamed live over the internet.

Lawn bowls had a mixed year with our Saturday Pennant teams having 3 sides on top of the ladder, one side 4th and the remainder from 6th onward. This was a very good effort as in the past 4 years we have had numerous promotions and as a result many of our lower teams are playing teams from opposition clubs who are either the top or second team of that club. Tuesday Pennant was another matter with 9 of our 10 sides finishing either 1st or 2nd on the ladder. The end result was 1 Division flag and 3 Section flags. A truly remarkable effort. Congratulations are also to go to Max Goldsmith in winning the Victorian State Novice Singles Championship and our Coach Barrie Lester who represented Australia at the Commonwealth games in Triples and Fours. He went on to win 2 Commonwealth Silver medals only missing out on the gold in each case by the narrowest of margins.

AWARDS

Once again we were honoured at the Community Clubs Victoria Awards Night in being finalists in several categories. We were fortunate to win The Best Club Cafe award and Staff Member Ida Mina won the award for being the best Club Employee of the year.

PERSONNEL

I thank all board members for their support and guidance during the year as this has made my duties a President much easier. One of the major strengths of our club is that we have a stable and very competent board, which I believe is not the case at many other clubs. I thank all our wonderful staff for their efforts in making our club such a pleasing and happy environment for all our members and guests. I must admit I never get tired of hearing patrons tell me what a great staff we have. To Kerry Scarlett, on behalf of all members, I say thank you for your professional approach and strong leadership that has placed our club in the prominent position it occupies today within the club industry in Victoria.

LEON ROSS
PRESIDENT

MANAGERS' REPORT – ANNUAL REPORT

It is pleasing to see that once again Mulgrave Country Club has recorded a healthy profit.

Club development is ongoing. In the past twelve months; we've installed a new phone system consisting of 25 desk phones, 1 cordless and a 32-button module for reception, a new server and back up recovery solution, automatic swing door operator installed on the disabled toilet behind reception and new staff uniforms were purchased. We've also spent the entire year designing the outdoor terrace works with Round 6 Architects, which was put out to tender, builders appointed and set to commence on the 4th June 2018.

The Department of Justice announced during the year that the current 10-year term of holding gaming entitlements is now replaced with a 20-year term. The price of Gaming Machine Entitlements being determined by reference to the average net machine revenue per electronic gaming machine (NMR/EGM) received by the club. This will see us pay double the amount that we paid in the first 10 years of us owning and operating our gaming machines. In the last twelve months we also purchased 6 new gaming machines and had 15 game conversions upgrading 20% of our gaming floor with new product.

Monthly shows continued throughout the year with many shows this year being sell-outs, together with Mulgrave Melodies, free bingo, buy in poker, trivia, yoga, Friday Family nights and Sunday night children's entertainment.

Mulgrave Country Club continues and is proud to support local schools, charities, sporting clubs and individuals in the local community with \$280,000 donated in the last twelve months. A record amount with a record number of recipients. We continue to raise the clubs profile and status in the community, with meaningful relationships being forged with the Glenallen School, Waverley Benevolent Society, Cerebral Palsy Education Centre, Ronald McDonald House Monash and Wavecare.

I'm pleased to announce that our Club won 'Best Club Café' at the recent Community Clubs Victoria Awards for 2017. Congratulations goes to Senior Duty Manager, Ida Mina on winning 'Employee of the Year'. The Club was also finalist in the following categories: Best Metro Club Bistro, Best Metro Club with Gaming, Best Club Entertainment Program and Best Youth Development Program.

I would like to take this opportunity to thank our entire team of staff for all the work they've put in across all operating areas of the club. Particular thanks goes to Danielle Keele (Assistant Manager), Johan Henry (Functions Manager) and Russel Murrian (Head Chef) for their support and dedication to the club.

Special thanks also to Leon Ross (President), the Board and members. I sincerely thank you for all your support over the past twelve months.

KERRY SCARLETT
GENERAL MANAGER

SPONSORSHIPS AND DONATIONS

The following community groups were all recipients of sponsorships or donations from Mulgrave Country Club during the 2017 - 2018 year.

Mulgrave Country Club continues to support local schools, sporting groups and charities as part of its ongoing commitment to the local community.

A.Kinkela – Vic State Volleyball Team, Australian Red Cross Glen Waverley Unit, Avila College, Belgrave Football Netball Club, Box Hill Reporter District Cricket, Brandon Heights Softball, Brandon park primary School, Brent Kirchner, Brentwood Secondary College, Cancer Council, Carwatha College, Cerebral Palsy Education Centre, Caulfield Grammar, Children's Physiotherapist (Alexander Gilbert), Dandenong West Cricket Club, Darren Chan – Squash Sponsorship, Dingley Football / Netball Club – Ladies Day, Eastern Devil's Football Club, Eastern Lions Soccer Club, East west Club (Bulldogs), EFL Umpires, Emerson School, Fred Hollows Foundation (Deb Sherwood), Georgia Reynolds – Softball National NSW, Glen Allen School, Glen Waverley Cricket Club, Glen Waverley Hawks Football / Netball Club, Glen Waverley Secondary College, Greater dandenong Warriors Hockey club, Hallam Kalora Park Cricket Club, Holly Reynolds – Under 13 State School Championships, Immune Deficiency Foundation, Irene Difesa-World Transplant Games USA, Jane McGrath Foundation, Jared Reynolds – State Softball Championship's NSW, Jells Park Primary School, Knox Relay for Life Cancer Council, Knox United Soccer Club, Lighthouse Foundation, Lions Club of Wheelers Hill, Lucas Protopapas (MCC Bowls Scholarship) Lyndale United Soccer, Lysterfield Jnr Football Club, Make A Wish Foundation, Matt Chef / Kingscliff Bowling Club, Max Goldsmith- University Games Bowls Gold Coast, Mazenod College, Mazenod Old Collegian's Cricket Club, Mazenod Panthers Football Club, McGrath Foundation, Melbourne Waverley Netball Club, Michelle Kennedy, Monash Children's Hospital, Monash Cricket Club, Monash Gully Masters Group (Freemasons), Monash IVF (Jocelyn Clark), Monash Special Development School, Monash Warriors Gridiron Club, Monash / Waverley Information & Support Inc, Movember – Men's Health, Mt Waverley Cricket Club, Mulgrave Cricket Club, Mulgrave Girl Guides, Mulgrave Junior Cricket Club, Mulgrave Scout group, Narre Warren Football Netball Club, Narre Warren Nth Foxes FNC, National Service Association of Australia, Nazareth College, Northvale Netball, Nottingham Brandon Park Cricket Club, Oakleigh Chargers FC, Probus Club of Wheelers Hill, Ronald McDonald House / Monash, Rotary Club of Preston – Circus Quirkus, Rosie's Oblate Youth Mission, Rowville Football Club, Rowville Netball Club, Rowville Secondary College, Royal Children's Hospital, Salesian Old Boys Cricket Club, Sandown Cobras F/N Club, Softball Victoria, Softball Victoria U15 Umpires Assoc – Boys Team, South Belgrave Football Club, South Upwey Netball Club, Special Olympics, Springvale Districts Football Club, Squash & Racquetball Victoria, St. John's old Collegian Football Club, St. Paul's CC, Syndal Baton Twirlers, The Lions Club of Wheelers Hill, UFTG Football Club (Emily Scarlett), Very Special Kids, Victorian Titans Women's Softball Team, Wavecare, Waverley Benevolent Society, Waverley City Archers, Waverley Little Athletics Ctr, Waverley Park Hawks Junior Football Club, Wellington Secondary College, Wesley College, Wheelers Hill Lions Club, Wheelers Hill PS, Wheelers Hill Secondary College

SPONSORS OF MULGRAVE COUNTRY CLUB

The following have sponsored Mulgrave Country Club during the 2017 – 2018 year. The Club thanks this sponsor for their support.

Excel Tennis Coaching (Marcus Petrou), Lend Lease, Peppertree Hill Retirement Village, Wheelers Hill Traders : - Lezak Nominees (owners of Wheelers Hill Shopping Centre), Barry Plant Real Estate Wheelers Hill, Woolworths Wheelers Hill, Baker's Delight Wheelers Hill, Wheelers Hill Jewellers, Secure Invest Wheelers Hill, Paradise Indian Restaurant, Florist – Wheelers Hill Shopping Centre, Sampes Pizza – Wheelers Hill and FM Financial.

BOWLS REPORT

COMMITTEE OF MANAGEMENT 2017 / 2018

| | |
|--------------------------------------|---|
| CHAIRMAN | Patrick Phelan |
| DEPUTY CHAIRMAN | Dennis Jeffery |
| IMMEDIATE PAST CHAIRMAN | Graeme Findlay |
| BOWLS ADMINISTRATION MANAGER | Terri Marley |
| BOWLS ADMINISTRATION SUPPORT MANAGER | Jan Bourke |
| FINANCIAL OFFICER | Peter Coughlin |
| MIDWEEK SOCIAL BOWLS | Brian Milnes |
| PENNANT MANAGER | Graeme Jeffree |
| Social Bowls Manager | Dianne Quigley |
| MATCH & TOURNAMENT MANAGER | John Strybosch |
| SUPPORT AND PROVISIONS MANAGER | June van de Ven |
| SCHOLARSHIP HOLDERS | Cooper Kraus, Kyle Kraus, Lucas Protopapas, Max Goldsmith, Amity Bickley, Isabella Hosken |

The Season 2017-18 has seen membership reduce from 283 to 274 Bowls Victoria affiliated members. Indications are this will be retained or higher in the coming Season.

The Social Bowls program, Monday twilight, Wednesday Triples, Fridays Pairs and Monthly Happy days continue to be a strength of the Club and contribute strongly to friendly and happy bonding among members.

PENNANT

Traditionally, Mulgrave bowlers return to the Club from away games to join fellow home players to participate in the "celebration" or "commiseration" as results are recorded on the whiteboard. This bonds the Club together and it is great to hear the "cheers" or "boos" as the days results are read out and the "winning rink of the day" rewarded.

MIDWEEK PENNANT

The Club entered 10 Open Sides, of which 9 were finalists. Six of the 10 sides finished on top of their respective ladders. The 3rd side won through to the Grand Final and were successful. Five of our mid-week sides will be promoted.

SATURDAY PENNANT

The Club fielded 10 Sides, 7 Sides Division 4 and above with 6 Sides finishing 1st or 2nd on the ladder at the conclusion of the home and away series. However, only 2 of these sides won their Section and they were eliminated during the Divisional semi-finals.

Two sides were relegated and all other sides retained their positions in the sections and division that they were in.

CLUB CHAMPIONSHIPS

| EVENT | CHAMPION | RUNNER-UP |
|------------------------|-------------------------------|-------------------------------------|
| MEN'S CLUB SINGLES | Barrie Lester | Peter Gawthorne |
| WOMAN'S CLUB SINGLES | Gordana Baric | Carol Protopapas |
| MEN'S NOVICE SINGLES | Max Goldsmith | Boni Ciccarelli |
| WOMAN'S NOVICE SINGLES | Isabella Hosken | Pauline Coe |
| PROPORTIONAL SINGLES | John Leitch | Max Goldsmith |
| OVER SIXTY SINGLES | Evelyn Martin | Graeme Jeffree |
| OVER EIGHTY SINGLES | Leon Ross | Eric Barrand |
| MEN'S CLUB PAIRS | John Swale/John Pilgrim (S) | Alan Costello/David Taylor (S) |
| WOMAN'S CLUB PAIRS | Jan Delaney/Gordana Baric (S) | Marion Stacker/Carol Protopapas (S) |

CLUB CHAMPIONSHIPS (CONT)

| EVENT | CHAMPION | RUNNER-UP |
|----------------------------|--|---|
| MIXED OPEN PAIRS | Sandy Dunbar/David Taylor (S) | Dianne Quigley/Tony Quigley (S) |
| GEOFF WOODLEY LEGACY PAIRS | Alan Costello/David Taylor (S) | John Swale/John Pilgrim (S) |
| CLUB OPEN TRIPLES | Peter Miller, Trevor Ellis Phil Morrison (S) | Terry Boxall, David West Brian Youdan (S) |
| CLUB SELECTED FOURS | Vivienne Matthews Vic Lampard Lorraine Pile Alan Hughes (S) | John Reed Kevin Jago John Pile Evelyn Martin (S) |

Other Highlights for the season are summarised below:

- Eastern Ranges Eagles U18 squad contains, Kyle Krauss, Amity Bickley, Isabella Hosken
- Jan Bourke and Evelyn Martin won the ERBR Champion of Champions Ladies Pairs
- David Taylor and Ray Travica won the ERBR Champion of Champions Men's Pairs
- Club Hosted Victoria Novice Championship Regional qualifiers

SPECIAL HIGHLIGHT

Our Coach, Barrie Lester, represented Australia at the World Bowls held in New Zealand. He was successful in obtaining 2 Silver Medals. He also played for Australia in Broadbeach at a Test series against England and in this series passed the 100 games for Australia. On both occasions members of the Mulgrave Country Club attended to support Barrie.

Barrie is an established Victorian representative and has now played in excess of 300 games for Victoria. He also won the title of Bowls Victoria Men's Singles Champion of Champions again this year.

The Club congratulates Barrie on his achievements during the past Season.

VALE

Sadly we mourn the loss of our valued members during the season: Edward (Ted) Ripper and Joyce Lindores.

In addition, some members have lost very close family members such as parents, husbands, wives, sisters and other close family members. Our deepest sympathy has been sent to all of these members and their families on behalf of the Mulgrave Country Club Bowls Section.

APPRECIATION

The Committee is supported by accredited umpires and coaches and the many people who assist on sub-committees and tea rosters. Thank you for giving your time to enhance our Club and make it the best in Victoria.

A big thank you to our Greens Director and Deputy Greens Director for their work with the Green Keeper in providing top greens all season.

The Committee would also acknowledge and thank the Midweek and Saturday Pennant Selectors for their hard work and success this work achieved.

Our Web Site is the envy of most other Clubs and we appreciate the time devoted by our Web Site Manager, David West and his helpers, for providing the updates to "Breaking News", the Pennant teams and ladders.

Finally, the support the Bowls Section receives from the Board of Management, Kerry Scarlett and all the staff has been fantastic and is appreciated.

PATRICK PHELAN

CHAIRMAN BOWLS SECTION.

CRICKET REPORT

The 2017/2018 season proved to be yet another eventful ride. There were many high points both on and off the field. On the field there were some fantastic achievements both at an individual player level and also team level. Off the field we had possibly our best and most attended Christmas party for many years and our inaugural Sue Dean family day I believe to be the biggest achievement for the club this season, certainly the proudest moment.

Once again the winter months proved to be a very busy time for our committee members. As part of our long term vision we worked in conjunction with Cricket Victoria to spend time at the local Wheelers Hill Primary School. With Cricket Victoria's help we were able to run several cricket clinics to help prepare the kids for the upcoming season. Hopefully in the years to come we will see some local kids move through our club in both junior and senior cricket.

The winter months also saw us working on preparation for the season ahead. Placing senior teams, player recruitment, pre-season planning and making sure we were all set to go for round 1.

A QUICK SUMMARY OF ON FIELD:

Our 1st XI once again led by Travis Balaam were full of anticipation after narrowly losing the semi-final to the eventual premiers last year. Couple this with the return of club champion Stephen Wilson to open the bowling next to the new young gun Jack Humphries, the first XI were up and about. The season started off exactly to plan with a win in Round 1 on the back of strong all round performances. The rest of the season unfortunately did not pan out as well. From round 2 onwards and after a couple of narrow defeats the team despite all their efforts on and off the field were only able to manage a further 2 wins for the season, seeing them finish middle of the table. I think a few early wins that got away will be thought about over the off season and all the boys will be back hungrier than ever to tackle Wilson Shield next season. These guys also made up the majority of our first 20/20 team led by Josh Swainston. They fared much better in this format and continued on previous season's good form. A narrow loss in the semi-final was a great achievement as the boys were competing against teams from Ray McIntosh grade, just showing that we can compete against teams at the highest level.

Our 2nd XI took on a new look with Mark Simmonds returning after a hiatus producing offspring to lead the group as captain. This team, after finishing middle of the road last year held high hopes with several quality players returning. Unfortunately this was not the case and through various reasons including injury and player availability this team went through the season without recording a victory. On a very positive note though here were some seriously talented teenagers blooded through this team that finished out the season being promoted to our first XI. No doubt next year in A Grade they will rebound and look to push towards finals.

Our third XI was set up as a development side of sorts, looking to promote our junior members through the senior ranks. It was led by club legend Craig "Snake" Chalmers. A season that started off very promising became a very up and down one. Once again players promoted to higher grades made it difficult for Snakes men to put enough wins together and they finished just out of finals. The positive once again was the teenagers pushing up through the ranks.

Our 4th XI was the new addition to the club with Brian Mortensen leading as captain and we welcomed several new players. This team was without doubt our most celebrated side of the season. These guys made up our 2nd 20/20 team and were victorious against the more fancied Mitcham first XI. What a Grand Final it was with our boys hitting a boundary off the last ball to win the game. Huge congratulations on their achievement. Not only did they win the 20/20 flag but they also played off in a semi-final in D Grade. In this game they restricted their opponents to a very gettable target on day one. Unfortunately they were not able to chase down the score on day 2 and narrowly missed out on a grand final berth.

Adding further to the achievements of these guys was Munish Kohli taking out the D Grade competition bowling average. I was lucky enough to attend the awards and it was great to see Munish on stage accepting his well deserved award. Once again a huge congratulations to Brian and all of the 4th XI for their fantastic achievements in 2017/2018. We look forward to seeing what you can do next year.

Our Milo have a go program continue to grow. Scott Adams increased his number of mini charges this year and was assisted by many tireless parents earning their sausage and cold beer each Friday night. I want to personally thank you Scott and all

that assisted him this season. Milo cricket is undoubtedly one of the most important parts of our club and is what will put us in good stead for the future. It has grown in numbers year on year and provides the club with a deep pool of cricketers for the future

OFF FIELD HIGHLIGHTS:

There were many highlights off the field but I would like to highlight just a couple

The social committee is to be commended for transforming our annual Christmas party into a themed beach party. There was sand, waterslides, swimming pools and even a visit from the jolly man in red on a great big fire truck to hand out presents. A great day was had by all and I think it was once of our best and most attended for many years.

The second event and certainly the biggest was our Innagural Susan Dean family day. The highlight of the day being a 20/20 match between Jamie's old men and Macca's young stars the result I believe is still in dispute but from all accounts the old men got a bit of a touch up. There was a DJ playing live music, jumping castles, fairy floss and popcorn. We had silent and live auctions and believe someone went home that day minus his beloved bushranger beard.

This day obviously goes beyond bringing our cricket family together but most importantly to remember and honour our late great friend Susan Dean and raise awareness for stomach cancer. We managed to raise a total of \$5223 which was proudly handed to Simone at 'No Stomach for Cancer.'

There are many people to thank for that day and I hope I got to them all on the day but I just wanted to say a special thankyou to Jamie, Macca, Ella, Carter and Fraser for allowing us to name the day in Sue's honour.

Finally I want to thank the club committee who all work tirelessly behind the scenes. Without the dedication of the committee none of us would be able to take the field each week or enjoy the social functions. I would also like to thank the silent army behind the men on the field, the wives, girlfriends and family members who support our club and contribute to its success. Well done to all the award winners and I look forward to bigger and better success next year.

Chris Reid

PRESIDENT

SNOOKER REPORT

The section has enjoyed another strong year, with four pennant teams playing in competitions. Each side made a strong and competitive effort throughout the season. Individuals also performed well - David Disley won the highest break award and Graham Booth won the most frames award.

An excellent effort by all players. We encourage any club members wishing to participate in social or competition snooker to contact us...you will be made very welcome. We are also endeavouring to hold more in-house competitions so make sure you visit the snooker room for details of upcoming events.

The facilities and staff friendliness continue to be first rate and are always commented on favourably by visiting clubs. The section looks forward to another enjoyable and competitive year.

DAVID DISLEY (SNR)

SECRETARY SNOOKER

GOLF REPORT

We have completed another successful 2017 Golfing season and it is a good time to reflect on the year gone all too quickly. An average of 28 Golf members enjoyed playing on some highly rated Golf courses along the beautiful Mornington Peninsula and some quality local courses which offer quite challenging yet not too hard to negotiate for our group with varying abilities. The rounds, as usual, were played in a friendly, jovial but competitive manner with plenty of humour followed afterwards by a drink or two and good fellowship enjoyed by all.

I would like to take the opportunity once again to thank the club and Board for their continued support. This club has been a great success story and an integral part of a lot of members` lives. It represents a great outlet away from the rigors of every day life and offers great opportunities to enjoy numerous Sporting and Social activities in a relaxed atmosphere.

There were several new members welcomed into the group since last year. You don`t have to be a PGA tour player to play and it is a great challenge. The annual November pilgrimage to Tocumwal for 3 days of Golf organised by Committee member Peter Moore was, as has been for the last 19 years, a resounding success enjoyed by 32 members.

I would like to thank our committee; Rod Birrell (Secretary), John Hall (Starter coordinator), Steve Duke (Handicapper) and Peter Moore (Committee member and organiser of the Tocumwal weekend). A special mention goes to Jeff Riddle who is always welcome to some of our Golf committee meetings as a guest and whose wisdom and advice is always welcome. Well done and I look forward to continue working with you all next season.

Our season proper ended on the 3rd of December 2017 at Kingston Links followed by our Annual dinner and trophy presentations at our club in the evening. I would like to take the opportunity to congratulate the following Trophy winners;

2017 GOLF CLUB CHAMPION – **Greg Macklin** with a score of 339 strokes (lowest Gross score over 4 rounds) second G. Skourtis on 351 strokes, third T. Ashmore on 353 strokes.

STABLEFORD CHAMPION – **Greg Macklin** on 239 STB points (highest Stableford points) Second; G. Skourtis on 233 points, Third; Peter Moore on 228 points.

HANDICAP CHAMPION – (lowest Net score over 4 rounds) **Greg Macklin** on 278 strokes, J. Lauder on 285 strokes, J. Hall on 288 strokes

THE MATCH PLAY WINNER – **Ken. Bruton** d. Peter Miley.

THE PLATE EVENT WINNER – **Jim Tsaoussi** (w/o)

The committee recently introduced a new award for the player who shows consistency in attendances and good Sportsmanship chosen at the discretion of the Committee.

That player this year is Jim Tsaoussi.

We look forward to a continuing Golfing and fellowship year in 2018

JOE DIMASI

CHAIRMAN

INDOOR BOWLS ANNUAL REPORT

Our year of indoor carpet Bowls competing in the South Group Day Pennant competition was a very difficult year for both of our teams. While being competitive in most games each week wins were not forthcoming on most occasions. This resulted in both teams completing the season at the foot of their respective league tables. The team in the First Division only winning one game while our Second Division side did a little better winning three games and drawing another.

Indoor Social Bowls, however, maintained an average of twenty-five players who enjoyed ideal competitive games each week.

The Annual Club Singles Championship for 2017 was held and won by:-

| | |
|------------------------|--|
| LADIES CHAMPION | Joy Smith with Runner-Up Rosemary Lamattina. |
| MEN'S CHAMPION | Morris Le Page with Runner-Up Keith Lampard. |

Following South Group's Committee accepting our invitation to stage the First Division 2017 Finals at Mulgrave Country Club (the first time ever at our venue) and there were many competitive teams playing. The games were well supported by Club Member's and our own Indoor bowlers.

The Mulgrave Country Club also supported our players in the "End of Season" South Group Indoor competitions held at the Keysborough Bowls Club.

Morris le Page in the Champion of Champions Competition (lost in the quarter final).

Morris le Page, Joy Smith, Rose Lamattina and Octave Sarkissian in the Life-Members Shield advancing through to the Grand Final, losing narrowly to Noble Park.

Our AGM held on the 16th May resulted in the following Committee being elected:

| | |
|---|---|
| CHAIRPERSON | Morris Le Page (returned) |
| SECRETARY | Jean McLachlan (returned) |
| TREASURER | Joy Smith (returned) |
| COMMITTEE MEMBERS | Joy Paulsen, Barbara Eaton, Trevor Hird and Rose Lamattina (returned) |
| DELEGATE TO SOUTH GROUP (SGIIBA) | Morris Le Page (new) |
| PENNANT SELECTORS | Morris Le Page, Trevor Hird (returned) Jean McLachlan (new) |
| SOCIAL BOWLS SELECTORS | Joy Paulsen and Rose Lamattina (a new position established by the Committee to separate Pennant and Social) |
| SECTIONS DELEGATE | Morris Le Page |
| INDOOR BOWLS COMPETITION AND PUBLICITY ADMINISTRATOR | Trevor Hird (returned) |
| DOMESTIC ADMINISTRATOR | Barbara Eaton (new) |

MORRIS LE PAGE

CHAIRPERSON

SQUASH AND RACQUETBALL REPORT

Welcome Committee & guests to the 2018 AGM. I would like to take this opportunity to thank all the committee members for their efforts and support during 2017 & 2018. Looking back over 2017/18 the Committee was busy as usual during 2017 and I will do a brief recap of the last 12 months.

On the court we saw an increased number of squash & racquetball pennant teams entered in various competitions with a significant increase in Racquetball members and teams. Competitions teams are nearing full capacity for Mulgrave CC

The spring & autumn season saw a mixed bag of results but we always bring home a swag of flags.

This year we saw a record number of squash & racquetball members with over 366 members listed. This is due to other clubs closing and interstate new comers that were aware of our outstanding club and facilities.

Denis Jeffrey, through his Junior Programme, saw good attendance numbers for his Sunday morning sessions and 1 team entered in a Saturday morning pennant competition which is great for junior squash. Again, in support of junior squash and with input from Denis, the Board has approved sponsorship for 2 years of 1 junior as nominated by the Committee. (Up to 2 are on offer)

Sky Loo was appointed Squash Development coach and has already provided benefit to members with 3 clinics and private lessons to those wishing to improve their skills and fitness.

Sylvia Tiet was appointed to the committee as Social media coordinator and has provided excellent promotion and communication of activities and events to members via Facebook and TeamApp. (adopting same TeamApp as Bowls)

The annual club championship event concluded with most final matches being played on Sunday afternoon the 12th November. The matches were well supported by members. This year saw our second racquetball event. The presentation dinner at the end of matches saw 90 people attend which was a good number. Championship trophies & the Best & Fairest trophies for the past two pennant seasons were awarded.

Club Championship Winners 2017, Ladies Squash -Audrey Day

Men's Squash – Darren Chan and Racquetball – Greg Ajani

We also inducted 2 members to the legends Club for over 25 years of service

Roman Graczyk and David Jeffrey

In-house competition was well attended between each competition seasons

More squash shirts arrived during the year and they are proving popular with members and look good on and off the court to complement our great facilities. Bowlers and Snooker members have also purchased the dress Polo shirts.

We solely hosted the 2017 Victorian Open this year at Mulgrave Country Club from 11th -16th August with graded events on 14th -16th August for players of all abilities. Several our own members participated and it was well run with Live streaming and our fantastic electronic score board on court 4. It looked like a world class event with many overseas entrants.

It was also great to see that many of our members are competing in other events for the second year in a row, like ESRA (racquetball) Open Championships held at Knox Park, Ballarat Open Squash, Geelong Open Squash and the Gippsland Open Squash Championships to name a few. Several members won events.

A new Tv display monitor booking board is now in the court area allowing members to quickly review their booked court allocation and allow others to be aware of non-attendance. This will help with misuse of court bookings. Full details of court bookings are now visible to all and great feedback has been received to date.

We hope to use the monitor at special events like club championships and the Australian / Victorian squash Open event later this year to enhance the overall experience of players and visitors

It was another great year of squash & racquetball at Mulgrave...

As part of the AGM my job is to declare all positions on the committee vacant & to call for nominations

MARK WHITE

CHAIRMAN

TENNIS REPORT

Committee of Management 2017/18

| | |
|------------------------------|------------------------------|
| CHAIRMAN AND JUNIOR CONVENOR | Steve Ilett |
| VICE CHAIRMAN AND TREASURER | Brenton Graystone |
| SECRETARY | Delyth Samuel |
| SENIOR CONVENOR | Michael Ilett |
| GROUNDS | Ian Jenner |
| MID-WEEK LADIES CONVENOR | Tana McKean |
| COMMITTEE | Rainer Warkus and Tina Feely |

WHITES LANE MULGRAVE TENNIS CLUB – THE TENNIS SECTION OF MULGRAVE COUNTRY CLUB

This report is the first since the partnership between the Whites Lane Tennis Club and the Mulgrave Country Club. A lot has happened since our first discussions back in February 2017 and we need to thank the committees from both sides for the great outcome.

The first stage of the integration that most people would have seen was the submission of joint teams into the Summer competition season on a mixture of Mulgrave Country C and Whites Lane courts and with quite a number of integrated teams.

From 1st April we now have our “back office” administration and membership co-ordinated through Mulgrave Country Club so the next thing everyone will have seen change is the membership renewals.

Mulgrave Country Club has now become actively involved in the day-to-day maintenance of the courts. The highlight has been the repair of the watering system of the courts at Whites Lane. This saved them from damage during the hot and windy conditions of summer. We have now moved all 6 Whites Lane Mulgrave courts onto the Mulgrave booking system so all members can book courts and play under lights (on courts 1 – 4) for free at any time up to 11pm.

Keys have been made available at the Mulgrave Country Club reception desk (in exchange for their membership card) so that everyone has access. The keys access both the courts and the club house so toilet and kitchen facilities are available. If it proves popular for social groups we also have the BBQ available (let us know in advance to make the keys available). We hope you enjoy the facilities and get to make the best use of it.

OPEN DAY 2018

Our February 25th Open day was a special occasion as it marked the official launch of the Whites Lane Mulgrave TC and was attended by special Guests Leon Ross (Mulgrave CC President), Colin Goodrem and Adam Feiner (Tennis Australia). Almost 100 people attended on a grey day to enjoy the club, play ‘beat the coach’, compete for the fastest serve and attend the formal speeches.

CLUB CHAMPIONSHIPS

Our club champions in 2017 / 2018 were:

| | |
|-----------------------|----------------|
| MEN’S CHAMPION | Michael Ilett |
| WOMEN’S CHAMPION | Sandra Tolra |
| JUNIOR BOYS CHAMPION | Aditya Ajit |
| JUNIOR GIRLS CHAMPION | Yaksha Sunkare |

TEAM RESULTS SUMMER 2017/18

Our Seniors had a highly successful summer season with 7 of our 10 teams making it to finals, 5 to grand finals and two teams winning flags.

Whites Lane Mulgrave TC has made it back-to-back again winning the prestigious Ron Horne Challenge Cup, the highest level of competition tennis in the Waverley Dandenong region. Both members of our team Aaron Addison and Michael Ilett have played on the international circuit so it was great tennis to watch in their final against Mountain Gate.

Our BS3 team of Michael Flynn, Anthony Bortoli and Mikhail Quinless also had a close win away against Wellington. Runners up for the season included one of our A1 teams, A Res 1 and A Res 4.

Our Juniors had a very successful summer. Of our 14 teams, 8 made it into the finals with two teams; DS4 (Dustin, Darren, Archit & Athan) winning 5-1 over Mayfield Park and our D4 team (Niki, Tim, Mikey & Hritik) winning 5-1 over MCC Glen Iris. Bad luck for the B2 boys (Vignesh & Niko) who narrowly lost 1-2 in their GF.

TEAMS FOR WINTER 2018 SEASON

We have had near record entries for the 2018 Winter season as we combine both the Mulgrave and Whites Lane teams. In Juniors we will have 6 Saturday and 7 Sunday teams and in Seniors we will have 3 Victorian Pennant and 3 Waverley teams. Mid-week and nights teams there will be 5 and 3 respectively.

COACHING

The coaching team at Whites Lane Mulgrave has always been a key to our success bringing through new Junior teams to fill the ranks. Both our coaches have played on the international circuit and we are very proud that they are not only the Whites Lane Mulgrave coaches but have also been selected as the coaches for the Waverley Region Junior development squads. For more details look for Peter and Michael at "Waverley Tennis Coaching". <http://www.waverleytenniscoaching.com.au/>

FINALLY...

My thanks go to the many team organizers, Tana McKean, Michael Ilett, Brenton Graystone and Ian Manohar who arrange the many competitions that we participate in. Thanks also to our tireless Secretary Delyth and Treasurer Brenton for their efforts and to our excellent coaching staff of Peter, Michael and Daniel. Also, to the many parents and helpers, everything we have and do is managed and organized by volunteers and none of it would be possible without the help of so many contributors.

Mulgrave Country Club and particularly Leon, Alan, Colin and Kerry have made the integration of the tennis section into Whites Lane Mulgrave as smooth as it could possibly have been and at the same time been extremely supportive and welcoming – we're looking forward to the future.

We hope that all Tennis Section members now feel comfortable in their new surrounds at the Whites Lane location. We look forward to welcoming everyone.

STEVE ILETT

CHAIRMAN

MEMBERSHIP AND SECTIONS COMMITTEE REPORT

The Membership and Sections Committee (Sections Committee) is comprised of representatives (nominally the Chair) of each of the Sporting Sections of our Club. The role of the Committee is to:

1. oversee the administration and management of the sporting, social and other Member related activities of our Club and
2. ensure that each of the Sporting Sections operating within the MCC strictly comply with the Mulgrave Country Club's Constitution and the Rules & Regulations of the Controlling body of their sport here in Victoria for the purpose of advancing, promoting or controlling the Sport.

The Committee meets monthly (excluding January) to discuss Sporting Sections' management issues and other matters relative to the Sporting Sections and to take requests and make recommendations to the MCC Board for updating facilities and/or the purchase of equipment required to facilitate the conduct of the Sport.

The Mulgrave Country Club Sporting Sections have again experienced a relatively successful year with significant achievements by most of the Sections with many qualifying and competing in their Sport Finals as is reported in their Section Reports in this Annual Report.

After the success of 2016, MCC was again designated by Squash Victoria as the venue for the 2017 Squash Victoria Open. The very successful event was again streamed live on the internet thus showcasing our Club.

Bowls Victoria again acknowledged the superior state of our facilities by awarding MCC hosting rights to a number of prestigious events. Including a number of Pennant Finals and the 2017-18 Bowls Victoria Novice Singles Round of 16, ¼ Finals and Semi-Finals. The President of Bowls Victoria was effusive in her comments regarding our facilities and event management.

2017-18 sports participation at MCC by our Club members was Squash 398, Bowls 274, Tennis 186 , Cricket 55 and Golf 46. Our other sections Snooker, Pool and Darts provide their facilities to all members and do not require a sports facility fee to be paid.

Last year I reported on the closing of our on campus Tennis facility scheduled for 31st March 2018, this date has been pushed back to 5th June to permit our competition teams to complete their seasons. I am pleased to report that the Joint Venture/Merger with Whites Lane Tennis Club has progressed exceedingly well with the “New” Tennis Section successfully providing Tennis facilities to Club Members and also being very competitive in local competitions. I would particularly acknowledge the great contribution made to the success of the merge by the Whites Lane Committee led by Steve Ilett and Delyth Samuel.

At our March Sections Committee Meeting I advised the Committee that our Darts Section has been placed into recess pending their ability to field a Competition Team. We look forward to bringing them out of that recess in the near future.

MCC sporting sections would not and could not successfully operate without the incredible commitment and contribution made by our enthusiastic and dedicated club volunteers from each section. They work tirelessly behind the scenes arranging competitions, events/functions, matches and tournaments, repairing equipment and taking care of catering, tea and coffee. To each and every one of them I extend an earnest and grateful thank you from all who have enjoyed these benefits in one way or another.

In conclusion, the MCC Sections Committee would particularly like to thank Club President Leon Ross, the MCC Board, General Manager Kerry Scarlett and Club office staff especially Annette and Robyn who are always available for assistance and advice when required.

It is rewarding to see that our sporting sections continue to grow and thrive with the very significant support from our membership generally.

ALAN V. RICHARDS AFSM

CHAIRMAN

FINANCE & STRATEGIC MANAGEMENT COMMITTEE (F&SMC) REPORT

The committee met on one occasion during the past financial year as an advisory body to the board providing guidance on matters of broad policy and financial direction for the club.

The committee has a strong commitment to both the club's financial management and corporate governance providing advice, help and guidance to the General Manager to enable her to effectively manage the operations of the club which she does effectively for the benefit of members and patrons. The committee is aware that our cash resources must be managed in a responsible and equitable manner to benefit our sporting and non-sporting members alike.

Due to the controlling of our own gaming machines the long term growth and profit of the club should be assured.

It is pleasing to note that Management has continued to invest resources into staff training and development to ensure that members and patrons receive services superior to other venues. Our club has continued to maintain an excellent payment record with our suppliers and creditors giving the club a sound financial reputation.

JEFF RIDDLE

CHAIRMAN

TREASURER'S REPORT

This year our net profit for the year ended 31/03/2018 was \$1,573,494, a decrease of \$95,193 over the previous year (\$1,668,687). Our result was 4.36% (\$80,675) below our budget forecast.

Our main trading operations for the year under review are summarised as follows:

| Operating Results | 31/03/2017 | 31/03/2018 | Variance | % |
|----------------------------|------------|------------|-----------|---------|
| | \$ | \$ | \$ | |
| Bar Sales | 1,926,775 | 1,909,578 | (17,197) | (0.90) |
| Profit Margin | 609,658 | 740,424 | 130,766 | 21.45 |
| Catering Sales | 3,368,163 | 3,329,127 | (39,036) | (1.16) |
| Profit Margin | 78,171 | 9,757 | (68,414) | (87.52) |
| Gaming Machine Commission | 11,234,814 | 10,985,112 | (249,702) | (2.22) |
| Profit Margin | 5,271,694 | 5,060,877 | (210,817) | (4.00) |
| Trading and Overhead Costs | 3,842,828 | 3,910,871 | 68,043 | 1.77 |

As at 31/03/2018 our Westpac loan principal outstanding was \$750,000. Cash flow forecast for the next financial year indicates that all debt can be repaid and we have budgeted for capital expenditure of \$2,260,000 from cash flow without any borrowings.

The following shows our summarised cash transactions for the year:

| | |
|---|-------------|
| | \$ |
| Cash at beginning of Financial Year | 3,552,873 |
| Net cash from operating activities | 2,827,521 |
| Cash flow from financing activities | (4,220,221) |
| Payment of VCGLR entitlements | (143,095) |
| Payment for Property, Plant & Equipment | (405,221) |
| Cash at end of Financial Year | 1,611,857 |

The club has a good management team ably led by Kerry Scarlett and all the supporting staff to look after the club's operations who are dedicated to handling the needs of members and patrons. I thank them all for their professional and dedicated way they perform their roles.

JEFF RIDDLE

TREASURER

MULGRAVE COUNTRY CLUB

A Company Limited by Guarantee and not having a Share Capital
ABN 16 004 568 610

DIRECTORS' REPORT

Your directors present their report on the company together with the financial statements of the company for the financial year ended 31st March 2018.

Directors

The names of directors in office at any time during or since the end of the financial year are:

| | |
|----------------------|-----------------------|
| Leon James Ross | Edward James Vale |
| Peter Keith Delaney | Colin Ross Perry |
| Alan Victor Richards | Jeffrey James Riddle |
| Peter James Mannix | Colin Raymond Goodrem |

Directors have been in office since the start of the financial year to date of this report unless otherwise stated.

Principal Activities and Significant Changes in Nature of Activities

The principal activities of the company during the financial year was that of a sporting, social, recreational and licensed gaming club. No significant change in the nature of these activities occurred during the financial year.

Operating Results

The profit for the financial year was \$ 1,573,494 (2017 \$1,668,687) and no provision has been made for income tax.

Financial Position

The net assets of the company have increased from \$22,684,675 as at 31st March 2017 to \$24,258,169 in 2018.

Significant Changes in State of Affairs

No significant changes in the company's state of affairs occurred during the financial year.

Dividends

Being limited by guarantee, the company does not pay dividends.

After Balance Date Events

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the company, the results of those operations, or the state of affairs of the company in future financial years.

Future Developments, Prospects and Business Strategies

The company expects to increase the present level of operations together with the current strategy of continuous improvement which is expected to assist in the achievement of the company's medium and long term goals and improvement of business opportunities.

Environmental Issues

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory save for compliance with planned or proscribed smoking and passive smoking regulations.

Information on Directors

| | |
|---|--|
| Leon James Ross President | Retired. Former Financial Controller of Bayer Australia Ltd. Past Chairman of Golf section. Joined Board on 21/6/01. |
| Jeffrey James Riddle FIPA FFA Treasurer | Public accountant. Principal of Fountaingate Taxation Services. Past Chairman of Golf Section. Joined Board on 14/12/11. Chair of the Finance and Strategic Management Committee. |

| | |
|---|--|
| Peter Keith Delaney Vice President | Operations Manager of Bowls Victoria, former Board Member of RVBA Inc. and City & Overseas Club Inc., Past President Northvale Junior Football Club, former member of MCC Men's Bowls Committee. Joined Board on 17/02/10. Appointed Vice President on 21/10/15. Past Chair of Membership and Sections Committee. Chair of the Community Support Committee and member of the Finance and Strategic Management Committee. |
| Alan Victor Richards AFSM Director | Retired. Former Chief Fire Officer for Metropolitan Fire Brigade. Director of World Police and Fire Games and former director of Royal Humane Society and Emergency Services Telecommunication Authority. Joined Board on 19/06/14. Chair of the Membership and Sections Committee. |
| Peter James Mannix CPA Director | Self employed Consultant. Rejoined the Board (after two previous terms) on 23/08/06. Member of the Finance and Strategic Management Committee. |
| Colin Ross Perry ACA (NZ) ACIS Director | Accountant of Mulgrave Country Club. Joined Board on 13/8/01. Member of the Finance and Strategic Management Committee. |
| Edward James Vale Director | Registered commercial building and project manager who is Director a director of his company. Joined Board on 16/5/12. Member of Community Support Committee. |
| Colin Raymond Goodrem Director | Retired. Worked for Victorian Police for 30 years attaining the rank of Senior Sergeant. Qualified Carpenter. Appointed 21/10/15. Member of Membership and Sections Committee. |

Company Secretary

The following person held the position of company secretary at the end of the financial year:

Colin Ross Perry ACA (NZ) ACIS

Mr. Perry is the Accountant of Mulgrave Country Club. He has had various experience in industry, commerce and banking industries. Mr. Perry was appointed as company secretary on 27/06/07.

Directors Emoluments

Emoluments to board members for the financial year to 31 March 2018 are as follows:

| | | |
|-----------|------------------|---------------------|
| President | - Leon Ross | \$ 15,000 Honoraria |
| Treasurer | - Jeffrey Riddle | \$ 15,000 " |
| Secretary | - Colin Perry | \$ 15,000 " |
| Director | - Peter Delaney | \$ 3,000 " |
| Director | - Alan Richards | \$ 3,000 " |
| Director | - Peter Mannix | \$ 3,000 " |
| Director | - Edward Vale | \$ 3,000 " |
| Director | - Colin Goodrem | \$ 3,000 " |

Colin Perry also worked as the accountant during the financial year and total emoluments were \$84,137 including the honoraria listed above.

Meetings of Directors

During the financial year to 31st March, 2018, meetings of directors were held and attendances were:

| | Meetings Held | Number Attended |
|-----------------------|---------------|-----------------|
| Peter Keith Delaney | 14 | 13 |
| Alan Victor Richards | 14 | 12 |
| Peter James Mannix | 14 | 11 |
| Edward James Vale | 14 | 13 |
| Colin Ross Perry | 14 | 14 |
| Leon James Ross | 14 | 14 |
| Jeffrey James Riddle | 14 | 14 |
| Colin Raymond Goodrem | 14 | 14 |

In addition to directors meetings, meetings of committees of directors during the financial year to 31 March, 2018 were held and attendances were:

| | Finance | | Membership & Sections | | Community Support | |
|-----------------------|---------|---|-----------------------|----|-------------------|----|
| | A | B | A | B | A | B |
| Peter Keith Delaney | | | | | 11 | 11 |
| Alan Victor Richards | | | 11 | 9 | | |
| Peter James Mannix | 1 | 1 | | | | |
| Colin Ross Perry | 1 | 1 | | | | |
| Jeffrey James Riddle | 1 | 1 | | | | |
| Edward James Vale | | | | | 11 | 11 |
| Colin Raymond Goodrem | | | 11 | 11 | | |

Column A indicates the number of meetings held during the period the director was a member of the committee.

Column B indicates the number of meetings attended during the period the director was a member of the committee.

President Leon Ross attended 1 meeting of the Finance & Strategic Management Committee in an ex-officio capacity.

Indemnifying Officers

The company has paid premiums to insure all directors named in the Directors Report against liabilities for costs and expenses incurred by them in defending legal proceedings arising from their conduct while acting in the capacity of director of the company, other than conduct involving a wilful breach of duty in relation to the company. The insurance cover is \$2,000,000 in any one claim and in the aggregate.

Proceedings on Behalf of Company

No person has applied for leave of Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the financial year.

Auditor's Independence Declaration

The principal auditor's independence declaration for the year ended 31/03/18 has been received and can be found on page 35 of this report.

Signed in accordance with a resolution of the Board of Directors;

Dated this 2nd day of May, 2018



L. J. Ross
PRESIDENT



J. J. Riddle Fipa Ffa
TREASURER

MULGRAVE COUNTRY CLUB

ABN 16 004 568 610

BALANCE SHEET As At 31st March, 2018

| 2017 | | Note | 2018 |
|-------------------|--------------------------------------|------|-------------------|
| \$ | CURRENT ASSETS | | \$ |
| 3,552,873 | Cash | | 1,611,857 |
| 149,251 | Receivables | | 167,729 |
| 78,399 | Inventories | | 86,177 |
| 83,938 | Other | | 236,564 |
| <u>3,864,461</u> | TOTAL CURRENT ASSETS | | <u>2,102,327</u> |
| | NON-CURRENT ASSETS | | |
| 23,826,781 | Property, Plant & Equipment | 10 | 23,162,427 |
| 1,503,986 | Intangible | 11 | 1,224,175 |
| <u>25,330,767</u> | TOTAL NON CURRENT ASSETS | | <u>24,386,602</u> |
| <u>29,195,228</u> | TOTAL ASSETS | | <u>26,488,929</u> |
| | CURRENT LIABILITIES | | |
| 5,821,701 | Creditors and Borrowings | 12 | 1,590,366 |
| 425,053 | Provisions | 13 | 429,581 |
| <u>6,246,754</u> | TOTAL CURRENT LIABILITIES | | <u>2,019,947</u> |
| | NON-CURRENT LIABILITIES | | |
| 92,453 | Creditors and Borrowings | 14 | 41,513 |
| 171,346 | Provisions | 15 | 169,300 |
| 263,799 | TOTAL NON-CURRENT LIABILITIES | | <u>210,813</u> |
| <u>6,510,553</u> | TOTAL LIABILITIES | | <u>2,230,760</u> |
| <u>22,684,675</u> | NET ASSETS | | <u>24,258,169</u> |
| | MEMBERS FUNDS | | |
| 17,842,919 | Retained Profits | | 19,416,413 |
| 4,841,756 | Reserves | 16 | 4,841,756 |
| <u>22,684,675</u> | | | <u>24,258,169</u> |

The accompanying notes form an integral part of these financial statements.

MULGRAVE COUNTRY CLUB

ABN 16 004 568 610

INCOME STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2018

| 2017 | | NOTE | 2018 |
|-------------------|--|------|-------------------|
| \$ | | | \$ |
| | COMMERCIAL OPERATIONS | | |
| | BAR TRADING | | |
| 1,926,755 | Bar Sales | | 1,909,578 |
| <u>586,650</u> | Cost of Goods Sold | | <u>585,489</u> |
| 1,340,105 | Gross Margin | | <u>1,324,089</u> |
| <u>730,447</u> | Wages & Operating Costs | 2 | <u>583,665</u> |
| 609,658 | Net Margin | | <u>740,424</u> |
| | CATERING TRADING | | |
| 3,368,163 | Catering Sales | | 3,329,127 |
| <u>114,175</u> | Clubhouse Hire | | <u>134,525</u> |
| 3,482,338 | | | <u>3,463,652</u> |
| <u>1,150,409</u> | Cost of Goods Sold | | <u>1,180,464</u> |
| 2,331,929 | Gross Margin | | 2,283,188 |
| <u>2,253,758</u> | Wages & Operating Costs | 3 | <u>2,273,431</u> |
| 78,171 | Net Margin | | <u>9,757</u> |
| | GAMING TRADING | | |
| 11,234,814 | Gaming Commission | | 10,985,112 |
| <u>5,963,120</u> | Wages & Operating Costs | 4 | <u>5,924,235</u> |
| 5,271,694 | Net Margin | | <u>5,060,877</u> |
| | KENO TRADING | | |
| 16,903 | Keno Commission | | 14,407 |
| <u>9,708</u> | Operating Costs | 5 | <u>9,841</u> |
| 7,195 | Net Margin | | <u>4,566</u> |
| | TAB WAGERING | | |
| 144,249 | TAB Commission | | 149,128 |
| <u>241,739</u> | Wages & Operating Costs | 6 | <u>247,876</u> |
| <u>(97,490)</u> | Net Margin | | <u>(98,748)</u> |
| <u>3,842,828</u> | TRADING & OVERHEAD COSTS | 7 | <u>3,910,871</u> |
| 2,026,400 | OPERATING MARGIN | | <u>1,806,005</u> |
| | NON COMMERCIAL OPERATIONS | | |
| 191,687 | Other Income | 8 | 168,889 |
| <u>(195,918)</u> | Sporting sections - Net Margin/(Deficit) | 9 | <u>(207,264)</u> |
| <u>(4,231)</u> | | | <u>(38,375)</u> |
| 2,022,169 | NON OPERATING MARGIN | | <u>1,767,630</u> |
| <u>353,482</u> | NET MARGIN prior to borrowing costs | | <u>194,136</u> |
| 1,668,687 | Borrowing Costs | | <u>1,573,494</u> |
| <u>0</u> | Extraordinary Cost | 10 | <u>0</u> |
| 1,668,687 | NET PROFIT FOR THE YEAR | | <u>1,573,494</u> |
| 16,174,232 | Retained Profits - 1st April, 2017 | | <u>17,842,919</u> |
| <u>17,842,919</u> | Retained Profits - 31st March, 2018 | | <u>19,416,413</u> |

The accompanying notes form an integral part of these financial statements.

MULGRAVE COUNTRY CLUB

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31ST MARCH, 2018

| 2017 | | 2018 |
|-------------------|---|--------------------|
| Inflows | | Inflows |
| (Outflows) | | (Outflows) |
| \$ | | \$ |
| | Cash Flow from Operating Activities | |
| 1,816,902 | Bar Trading Receipts | 1,797,186 |
| 3,042,925 | Catering Receipts | 3,014,082 |
| 11,239,768 | Gaming and Keno Receipts | 10,985,900 |
| 144,249 | TAB Receipts | 148,368 |
| 423,446 | Subscriptions and other Receipts | 373,889 |
| 17,856 | Interest Received | 12,423 |
| (353,482) | Borrowing costs paid | (194,135) |
| (12,207,577) | Payments to suppliers and employees | (12,368,519) |
| (976,761) | Goods & Services Tax paid | (941,673) |
| <u>3,147,326</u> | Net Cash provided by (used in) | <u>2,827,521</u> |
| | Operating Activities | |
| | Cash Flow from Investing Activities | |
| (235,069) | Payments for Property, Plant & Equipment | (405,221) |
| (559,623) | VCGLR Entitlements Paid | (143,095) |
| <u>(794,692)</u> | Net Cash provided by (used in) | <u>(548,316)</u> |
| | Investing Activities | |
| | Cash Flow from Financing Activities | |
| (370,224) | Westpac Facilities | (4,220,221) |
| <u>(370,224)</u> | Net Cash provided by (used in) | <u>(4,220,221)</u> |
| | Financing Activities | |
| 1,982,410 | Net Increase/(Decrease) in Cash Held | 1,941,016 |
| 1,570,463 | Cash at Beginning of Financial Year | 3,552,873 |
| <u>3,552,873</u> | Cash at End of Financial Year | <u>1,611,857</u> |

The accompanying notes form an integral part of these financial statements.

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

NOTE 1 - STATEMENT OF ACCOUNTING POLICIES

(a) Basis of preparation.

This special purpose financial report has been prepared for distribution to the members to fulfil the directors' financial reporting requirements under the *Corporations Act 2001*.

The accounting policies used in the preparation of this financial report, as described below, are consistent with the financial reporting requirements of the *Corporations Act 2001* and with previous years, and are, in the opinion of the directors', appropriate to meet the needs of members:

(b) The financial report has been prepared on an accrual basis of accounting including the historical cost convention and the going concern assumption.

(c) The requirements of Accounting Standards and other financial reporting requirements in Australia do not have mandatory applicability to the Mulgrave Country Club because it is not a "reporting entity". The directors' have, however, prepared the financial report in accordance with all measurement and recognition requirement of Accounting Standards and other mandatory financial reporting requirements in Australia. Disclosure requirements within the following accounting standards have not been applied:

* AASB 7 - Financial Instruments: Disclosures;

* AASB 101 - Presentation of Financial Statements;

* AASB 110 - Events After the Balance Sheet Date;

* AASB 116 - Property, Plant & Equipment;

* AASB 117 - Leases;

* AASB 124 - Related party Disclosures; and

* AASB 132 - Financial Instruments: Presentation.

* AASB 138 - Disclosure of Intangible Assets

(d) Changes in Accounting Policy

There has been no material change in accounting policies during the reporting period.

(e) Inventories

Liquor, food and miscellaneous stocks are valued at cost.

(f) Non Current Assets

All non-current assets are now recorded at cost with the notable exceptions of our land.

All non-current assets, where applicable, have depreciation provided for on the straight line method at various rates appropriate to the estimated effective lives of the relevant assets. An independent valuation of all our land was prepared by Mr. D. L. Brindley FREI FAPI, a qualified real estate valuer and consultant of Woodards (Network) Pty Ltd in 2007.

(g) Income Tax

The Mulgrave Country Club does not bring into account any liability for Income Tax or Capital Gains Tax on the basis that its nature of operation is for the support of sport.

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

NOTE 2 BAR TRADING - WAGES AND OPERATING COSTS

| 2017 | | 2018 |
|----------------|-----------------------------------|----------------|
| \$ | | \$ |
| 585,636 | Wages | 472,316 |
| 99,272 | Wages Oncosts | 67,184 |
| 4,408 | Bar Snacks | 6,249 |
| 15,413 | CO2 Gas | 11,083 |
| 185 | Consumerable Supplies | 654 |
| 6,734 | Depreciation Bar Equipment | 6,677 |
| 1,127 | Laundry | 1,424 |
| 1,044 | Licence Fee | 1,069 |
| 10,176 | Maintenance | 15,082 |
| 6,452 | Replacements - Glasses & Sundries | 1,927 |
| 0 | Hire of Equipment | 0 |
| <u>730,447</u> | | <u>583,665</u> |

NOTE 3 CATERING TRADING - WAGES AND OPERATING COSTS

| 2017 | | 2018 |
|------------------|----------------------------------|------------------|
| \$ | | \$ |
| 1,652,155 | Wages | 1,628,861 |
| 376,370 | Wages Oncosts | 407,683 |
| 18,152 | Depreciation | 19,117 |
| 4,647 | Dining Room Expenses | 3,393 |
| 40,686 | Electricity & Gas | 41,352 |
| 76,118 | Kitchen Expenses | 86,428 |
| 24,024 | Laundry | 29,250 |
| 36,603 | Maintenance | 38,181 |
| 12,915 | Paper Products | 10,673 |
| 6,531 | Replacement - Crockery & Cutlery | 4,135 |
| 1,631 | Replacement - Kitchen Utensils | 3,169 |
| 3,926 | Uniforms | 1,189 |
| <u>2,253,758</u> | | <u>2,273,431</u> |

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

NOTE 4 GAMING TRADING - WAGES AND OPERATING COSTS

| 2017 | | 2018 |
|------------------|------------------------------|------------------|
| \$ | | \$ |
| 573,059 | Wages | 634,028 |
| 93,675 | Wages Oncosts | 106,593 |
| 1,053 | Bank Charges | 640 |
| 47,086 | Cash Security | 43,314 |
| 41,146 | Cleaning | 42,060 |
| 307,873 | Depreciation | 283,716 |
| 279,812 | Amortisation of Entitlements | 279,812 |
| 2,076 | General Expenses | 3,571 |
| 2,551 | Hire of Equipment | 2,551 |
| 21,264 | Insurance | 21,588 |
| (6,104) | Jackpots | 35,385 |
| 29,156 | Maintenance | 17,118 |
| 115,983 | Marketing & Promotions | 119,915 |
| 249,077 | Momentum Consultants | 249,089 |
| 72,907 | Monitoring | 73,079 |
| 0 | Paper Products | 0 |
| 14,737 | Postage | 11,135 |
| 33,552 | Power & Light | 36,900 |
| 2,413 | Printing & Stationery | 1,112 |
| 28,154 | Precommitment | 27,464 |
| 36,945 | Royalty | 46,275 |
| 114,652 | Security | 120,049 |
| 19,605 | Sky Channel / Foxtel | 20,043 |
| 35,000 | Software Upgrades | 17,000 |
| 3,820,430 | State Gaming Taxes | 3,703,931 |
| 2,400 | Telephone | 2,200 |
| 21,526 | VCGLR Supervision Charge | 22,500 |
| 2,461 | Variances - Gaming Float | 2,686 |
| 631 | Uniforms | 481 |
| <u>5,963,120</u> | | <u>5,924,235</u> |

NOTE 5 KENO TRADING - OPERATING COSTS

| 2017 | | 2018 |
|--------------|------------------------|--------------|
| \$ | | \$ |
| 214 | Bank Charges | 246 |
| - | Depreciation | - |
| 9,380 | Line Fees | 9,487 |
| 114 | Variances - Cash Float | 108 |
| <u>9,708</u> | | <u>9,841</u> |

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

NOTE 6 TAB WAGERING - WAGES AND OPERATING COSTS

| 2017 | | 2018 |
|----------------|------------------------|----------------|
| \$ | | \$ |
| 133,397 | Wages | 142,085 |
| 36,711 | Wages Oncosts | 32,955 |
| 182 | Advertising | 0 |
| 10,246 | Cleaning | 9,638 |
| 1,334 | Depreciation | 1,307 |
| 5,338 | Electric Power | 5,535 |
| 16,859 | General Expenses | 16,580 |
| 15,305 | Hiring of Equipment | 15,305 |
| 0 | Maintenance | 232 |
| 156 | Newspapers | 143 |
| 1,276 | Printing & Stationery | 3,097 |
| 19,605 | Sky Channel / Foxtel | 20,043 |
| 1,200 | Telephone | 1,100 |
| 130 | Variances - Cash Float | -144 |
| <u>241,739</u> | | <u>247,876</u> |

MULGRAVE COUNTRY CLUB**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH, 2018****NOTE 7 TRADING AND OVERHEAD COSTS**

| 2017 | | 2018 |
|------------------|--|------------------|
| \$ | | \$ |
| 25,961 | Administrative Expenses | 26,340 |
| 157,879 | Advertising | 149,368 |
| 15,600 | Audit Fee | 13,700 |
| 0 | Bad Debt | 0 |
| 36,808 | Bank & Merchant Fees | 35,413 |
| 2,235 | Children's Christmas Party | 0 |
| 158,282 | Cleaning | 159,336 |
| 54,559 | Club Amenities | 56,485 |
| 83,373 | Computer Expenses | 99,481 |
| 9,432 | Consultants Fees | 1,549 |
| 219,139 | Depreciation - Furniture & Equipment | 223,648 |
| 488,622 | - Property | 489,058 |
| (14,500) | Disposal of Assets - Loss / (Gain) | (24,815) |
| 239,419 | Donations & Sponsorships | 286,026 |
| 104,479 | Electricity and Gas | 110,789 |
| 115,560 | Entertainment | 107,913 |
| 21,541 | Gardening | 19,294 |
| 32,903 | General Expenses | 36,440 |
| (4,048) | G.M. Salary Sacrifice Costs - Car | (3,822) |
| 26,340 | Hire of Equipment | 25,595 |
| 9,568 | Hire of Plants | 12,341 |
| 60,000 | Honoraria | 63,750 |
| 55,924 | Hospitality - Board/Staff | 52,323 |
| 7,161 | Hospitality - Happy Hours | 7,257 |
| 43,478 | Insurance | 46,629 |
| 417 | Members Swipe Cards | (33) |
| 7,334 | Legal Expenses | 2,843 |
| 6,000 | Lucky Medallion Draws | 6,500 |
| 188,092 | Maintenance | 200,073 |
| 372,617 | Marketing - Promotions | 383,965 |
| 129,350 | Marketing - Promotions Members Loyalty | 138,364 |
| 17,141 | Newsletter Expenses | 17,375 |
| 11,149 | Paper Products | 17,922 |
| 5,586 | Photocopying | 7,001 |
| 14,929 | Postage | 12,644 |
| 39,138 | Printing and Stationery | 36,331 |
| 54,545 | Rates | 52,473 |
| 7,907 | Rent of Multiscreen | 5,687 |
| 582,428 | Salaries and Wages - Admin. | 593,221 |
| 305,209 | Salaries & Wages Oncosts - Admin. | 291,583 |
| (170) | Security | (2,028) |
| 39,211 | Sky Channel / Foxtel | 40,086 |
| 37,909 | Staff/Director Training | 37,858 |
| 10,383 | Subscriptions Paid | 9,942 |
| 12,114 | Telephone | 13,192 |
| 6,751 | Travel Expenses | 5,755 |
| 2,396 | Uniforms | 41 |
| 42,677 | Waste Disposal | 45,977 |
| <u>3,842,828</u> | | <u>3,910,871</u> |

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

NOTE 8 OTHER INCOME

| 2017 | | 2018 |
|----------------|-------------------|----------------|
| \$ | | \$ |
| 90,111 | Subscriptions | 90,064 |
| 17,856 | Interest Received | 12,423 |
| 83,720 | Sundry Income | 66,402 |
| <u>191,687</u> | | <u>168,889</u> |

NOTE 9 SPORTING SECTIONS

| 2017 | | 2018 |
|----------------|--|----------------|
| \$ | | \$ |
| | Bowls Section | |
| | Bowls Income | |
| 44,987 | Bowls Income | 42,802 |
| 33,303 | Sports Facility Fee | 31,727 |
| <u>78,290</u> | Total Income | <u>74,529</u> |
| | Bowls Expenditure | |
| 123,067 | Bowls Expenses | 112,777 |
| 36,365 | Depreciation Greens Equipment | 37,420 |
| 3,550 | Electricity | 3,686 |
| 96,845 | Maintenance Greens | 103,753 |
| 2,100 | Water Usage | 2,400 |
| <u>261,927</u> | Bowls Total Expenditure | <u>260,036</u> |
| (183,637) | Bowls - Net Margin / (Deficit) | (185,507) |
| | Other Sections | |
| 30,284 | Cricket - Income | 27,354 |
| 2,949 | - Sports Facility Fee | 2,647 |
| <u>33,233</u> | Total Income | <u>30,001</u> |
| 47,976 | Cricket Expenditure | 36,576 |
| 0 | Depreciation Equipment | 0 |
| <u>47,976</u> | Cricket Total Expenditure | <u>36,576</u> |
| (14,743) | Cricket - Net Margin / (Deficit) | (6,575) |
| 0 | Darts - Income | 0 |
| 1,237 | - Expenditure | 2,453 |
| (1,237) | Darts - Net Margin / (Deficit) | (2,453) |
| 6,390 | Golf - Income | 7,429 |
| 1,983 | -Sports Facility Fee | 2,047 |
| 8,373 | Total Income | 9,476 |
| 15,378 | Golf Expenditure | 16,764 |
| <u>(7,005)</u> | Golf - Net Margin / (Deficit) | <u>(7,288)</u> |
| 992 | Indoor Bowls - Income | 1,106 |
| 1,774 | - Expenditure | 1,263 |
| <u>(782)</u> | Indoor Bowls - Net Margin / (Deficit) | <u>(157)</u> |

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

| 2017 | | 2018 |
|-------------------|---|------------------|
| \$ | | \$ |
| 0 | Snooker - Income | 0 |
| <u>2,158</u> | Snooker Expenses | <u>5,060</u> |
| (2,158) | Snooker - Net Margin/ (Deficit) | <u>(5,060)</u> |
| 4,040 | Squash - Income | 2,364 |
| <u>57,066</u> | -Sports Facility Fee | <u>58,434</u> |
| 61,106 | Total Income | <u>60,798</u> |
| | Squash - Expenditure | |
| 16,623 | Depreciation of Building & Equipment | 17,400 |
| 3,600 | Electricity | 3,300 |
| 19,572 | Squash Expenses | 27,454 |
| <u>0</u> | Maintenance of Courts | <u>0</u> |
| <u>39,795</u> | Squash Total Expenditure | <u>48,154</u> |
| 21,311 | Squash - Net Margin / (Deficit) | 12,644 |
| | Tennis - Income | 582 |
| 747 | - Sports Facility Fee | <u>9,274</u> |
| <u>14,433</u> | Total Income | <u>9,856</u> |
| 15,180 | Tennis Expenditure | |
| | Depreciation of Courts & Equip | 7,197 |
| 6,346 | Electricity | 3,300 |
| 3,600 | Tennis Expenses | 12,227 |
| <u>12,901</u> | Tennis Total Expenditure | <u>22,724</u> |
| <u>22,847</u> | | |
| (7,667) | Tennis - Net Margin / (Deficit) | (12,868) |
| <u>(12,281)</u> | Other Sections - Net Margin / (Deficit) | <u>(21,757)</u> |
| <u>(195,918)</u> | SPORTING SECTIONS - NET MARGIN / (DEFICIT) | <u>(207,264)</u> |

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

| 2017 | | 2018 |
|---|--|-------------------|
| \$ | | \$ |
| NOTE 10 PROPERTY, PLANT & EQUIPMENT | | |
| 6,000,000 | Freehold Land - 2006 Valuation | 6,000,000 |
| 19,692,735 | Buildings at Cost | 19,692,735 |
| 49,175 | Property plant and Equipment | 49,175 |
| 3,842,941 | Less Accumulated Depreciation | <u>4,347,598</u> |
| 302,533 | Bowling Greens | 15,394,312 |
| 83,501 | Air Conditioning Equipment | 302,533 |
| 52,516 | Less Accumulated Depreciation | 83,501 |
| 346,507 | Bar Equipment | <u>56,716</u> |
| 299,227 | Less Accumulated Depreciation | 26,785 |
| 21,247 | Bar Replaceable Equipment | <u>346,507</u> |
| 111,176 | Bistro Equipment | 305,904 |
| 59,950 | Less Accumulated Depreciation | 21,247 |
| 229,320 | Computer Equipment & Software | 111,176 |
| 142,998 | Less Accumulated Depreciation | <u>111,176</u> |
| 4,155 | Cricket Equipment | 67,745 |
| 4,155 | Less Accumulated Depreciation | 43,431 |
| 28,583 | Crockery and Cutlery | <u>281,869</u> |
| 2,233,643 | Furniture, Fittings & Equipment | 177,315 |
| 1,756,434 | Less Accumulated Depreciation | 104,554 |
| 1,653,074 | Gaming Machines | 4,155 |
| 1,186,074 | Less Accumulated Depreciation | <u>4,155</u> |
| 9,770 | Glassware - Bars | 0 |
| 432,419 | Greens Equipment | 28,583 |
| 392,343 | Less Accumulated Depreciation | 2,268,549 |
| 29,359 | Keno Equipment | <u>1,971,121</u> |
| 29,359 | Less Accumulated Depreciation | 297,428 |
| 540,487 | Kitchen Equipment | 1,745,676 |
| 235,372 | Less Accumulated Depreciation | <u>1,322,233</u> |
| 18,859 | Kitchen Utensils | 423,443 |
| 11,886 | Squash Equipment | 9,770 |
| 5,410 | Less Accumulated Depreciation | 433,229 |
| 164,033 | Tennis Courts & Equipment | <u>429,764</u> |
| 151,432 | Less Accumulated Depreciation | 3,465 |
| 22,530 | Works in Progress | 29,359 |
| <u>23,826,781</u> | | <u>-</u> |
| | | <u>130,829</u> |
| | | <u>23,162,427</u> |
| | | |
| NOTE 11 INTANGIBLE (Non-Current) | | |
| 2,798,114 | VCGR - Gaming Licence Entitlement | 2,798,114 |
| 1,294,128 | Less Accumulated Amortisation (10 year term) | <u>1,573,939</u> |
| <u>1,503,986</u> | | <u>1,224,175</u> |
| | | <u>1,224,175</u> |
| | | |
| NOTE 12 CREDITORS AND BORROWINGS (Current) | | |
| 699,854 | Creditors and Accruals | 699,359 |
| 114,540 | Subscriptions & Fees Paid in Advance | 82,981 |
| 0 | VCGR Entitlements Liability | 0 |
| 5,007,307 | Westpac Loan | <u>838,026</u> |
| <u>5,821,701</u> | | <u>1,590,366</u> |

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

| | | |
|------------------|---|------------------|
| | | 2018 |
| 2017 | | |
| \$ | NOTE 13 PROVISIONS (Current) | \$ |
| 351,619 | Provision for Annual Leave | 357,024 |
| <u>73,434</u> | Provision for Long Service Leave | <u>72,557</u> |
| <u>425,053</u> | | <u>429,581</u> |
| | | |
| \$ | NOTE 14 CREDITORS AND BORROWINGS (Non - Current) | \$ |
| 0 | VCGR Entitlements Liability | 0 |
| <u>92,453</u> | Westpac Loan | <u>41,513</u> |
| <u>92,453</u> | | <u>41,513</u> |
| | | |
| \$ | NOTE 15 PROVISIONS (Non-Current) | \$ |
| - | Provision for Annual Leave | - |
| <u>171,346</u> | Provision for Long Service Leave | <u>169,300</u> |
| <u>171,346</u> | | <u>169,300</u> |
| | | |
| \$ | NOTE 16 Reserves | |
| 166,996 | Asset Revaluation Reserve | 166,996 |
| <u>4,674,760</u> | Property Revaluation Reserve | <u>4,674,760</u> |
| <u>4,841,756</u> | | <u>4,841,756</u> |

NOTE 17 COMPANY LIMITED BY GUARANTEE

The Mulgrave Country Club operates as a Company limited by guarantee with the liability of any member not exceeding \$50.00. Membership as at 31st March, 2018 is as follows:

| | | 2018 |
|--------------|------------------------------------|--------------|
| 2017 | | |
| | (a) Unrestricted Membership | |
| 2,491 | Full Members | 2,561 |
| 6 | Life Members | 6 |
| 13 | Meritorious Service Members | 13 |
| 2 | Contributing Life members | 2 |
| <u>418</u> | Senior Members | <u>424</u> |
| 2,930 | | 3,006 |
| | | |
| | (b) Restricted Membership | |
| 71 | Country | 46 |
| 90 | Junior | 62 |
| <u>4,147</u> | Gaming | <u>3,114</u> |
| <u>7,238</u> | | <u>6,907</u> |

MULGRAVE COUNTRY CLUB

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

NOTE 18- CASH FLOW INFORMATION

(a) Reconciliation of Cash

Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Balance Sheet as follows:

| 2017 | | 2018 |
|------------------|---|------------------|
| \$ | | \$ |
| 139,691 | Cash Floats | 136,477 |
| 3,413,182 | Cash at Bank - Westpac Trading Accounts | 1,475,380 |
| - | Bank Funds in Transit | - |
| <u>3,552,873</u> | | <u>1,611,857</u> |

(b) Reconciliation of Cash Flow from Operations with Operating Profit

| 2017 | | 2018 |
|------------------|--|------------------|
| \$ | | \$ |
| 1,668,687 | Operating Profit | 1,573,494 |
| 0 | Reserves Writedown | 0 |
| | Non-Cash flows in Operating profit | |
| 1,358,028 | Depreciation and Amortisation | 1,375,405 |
| (14,500) | Loss on Disposal of Equipment/Property | (24,816) |
| 40,039 | Increase in Employees Provisions | 2,482 |
| | Change in Assets and Liabilities | |
| (25,498) | Increase in Debtors | (18,478) |
| (5,436) | Increase in Inventories | (7,778) |
| 2,534 | Decrease in Prepayments | (9,733) |
| 5,709 | Increase in Other Assets | (1,000) |
| 117,763 | Increase in Creditors and Accruals | (62,055) |
| | Decrease in Leasing liabilities | |
| <u>3,430,101</u> | Cash Flows from Operations | <u>2,827,521</u> |

(c) Securities

Westpac Mt Waverley has been given the following securities to secure the balance of all loans and facilities afforded to the club:

- (1) Registered Mortgage Debenture over the assets and unpaid and uncalled capital of Mulgrave Country Club
- (2) Registered Mortgage over the property situated at Cnr. Wellington & Jells Rd Wheelers Hill.
- (3) Lien over Liquor Licence

MULGRAVE COUNTRY CLUB

ABN 16 004 568 610

DIRECTORS' DECLARATION

The directors of Mulgrave Country Club declare that:

1. The financial statements and notes, as set out on pages 19 to 31 are in accordance with the *Corporations Act 2001* and:
 - (a) comply with Accounting Standards; and
 - (b) give a true and fair view of the financial position as at 31 March, 2018 and of its performance for the year ended on that date; and
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.

Dated this 2nd day of May, 2018.



L. J. ROSS
PRESIDENT



J. J. RIDDLE FIPA
TREASURER

Special Purpose Independent Audit Report

Report on the Financial Report

We have audited the accompanying financial report of Mulgrave Country Club being a special purpose financial report which comprises the balance sheet as at 31st March 2018, and the income statement (also known as profit and loss statement) a summary of significant accounting policies, other explanatory notes and the directors' declaration as set out on page 33.

Directors' 'Responsibility for the Financial Report

The directors of the company are responsible for the preparation and fair presentation of the financial report and have determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial report, are appropriate to meet the requirements of the *Corporations Act 2001* and are appropriate to meet the needs of the members. The directors' responsibility also includes establishing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of the member. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial reports. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

The financial report has been prepared for distribution to members of Mulgrave Country Club, for the purpose of fulfilling the directors' financial reporting under the *Corporations Act 2001*.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

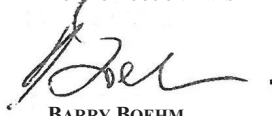
Audit Opinion

In our opinion:

- (a) the financial report of Mulgrave Country Club is in accordance with: the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the company's financial position as At 31st March, 2018 and of its performance for the financial year ended on that date in accordance with the accounting policies described in Note 1; and
 - (ii) present a view which is consistent with our understanding of the entity's financial position and the results of its operations; and
 - (iii) complying with Australian Accounting Standards to the extent described in Note 1 and complying with the *Corporations Regulations 2001*.

Dated on 2nd May, 2018

FGA PARTNERS
PUBLIC ACCOUNTANTS



BARRY BOEHM
PARTNER

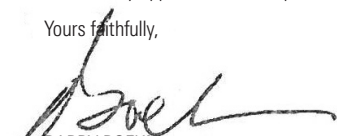
The Directors
Mulgrave Country Club
Cnr Wellington & Jells Roads
WHEELERS HILL VIC 3150

Dear Directors,

AUDITOR'S INDEPENDENCE DECLARATION

In relation to our audit of the financial report of Mulgrave Country Club for the year ended 31st March 2017, to the best of my knowledge and belief there have been no contraventions of the auditor's independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

Yours faithfully,



BARRY BOEHM
PARTNER




**AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
OF MULGRAVE COUNTRY CLUB
TO VICTORIAN COMMISSION FOR GAMING REGULATION**

We hereby declare that, to the best of our knowledge and belief, during the financial year ended 31st March 2018, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

Name of Firm: FGA Partners Pty Ltd
Public Accountants

Name of Director:


Terry Boehm

Address: 112 Patterson Road, Bentleigh VIC 3204

Dated this: 1st May 2018

FGA Partners Pty Ltd
BENTLEIGH
A.B.N. 81 211 597 061
112 Patterson Rd, Bentleigh VIC 3204
Phone (03) 9557 2911 Fax (03) 9557 1776

Incorporating

**liability limited by a scheme approved
under Professional Standards Legislation**

Taxation Consultants
BRIGH'ION
Suite 9, 2-8 St Andrews Street,
Brighton VIC 3186
Phone (03) 9593 1091 Fax (03) 9593 1763

SECTIONS

BOWLS SECTION

| | |
|---------------------------------------|------------------|
| Chairman: | Patrick Phelan |
| Deputy Chairman: | Dennis Jeffery |
| Immediate Past Chairman: | Graeme Findlay |
| Bowls Administration Manager: | Terri Marley |
| Bowls Administration Support Manager: | Jan Bourke |
| Financial Officer: | Peter Coughlin |
| Midweek Club Bowls Manager: | Brian Milnes |
| Pennant Bowls Manager: | Graeme Jeffree |
| Social Bowls Mgr: | Dianne Quigley |
| Match and Tournament Mgr: | Strybosch |
| Support and Provisions Mgr: | June van den Ven |

SUB COMMITTEES

| | |
|-----------------------------|--|
| Greens Director: | Frank Booth |
| Assistant Greens Director: | Stephen Staff |
| Bowls Website Manager: | David West |
| Eastern Region Delegates: | John Strybosch, Dianne Quigley |
| Saturday Pennant Selectors: | Norm Whitehead (Chair), Eric Barrand, Lorraine Camm, Lyn Kelly, Stephen Staff, John Swale |
| Tuesday Pennant Selectors: | Sue Miller (Chair), Ed Benetti, Chris Day, Peter Gawthorne, Joan Jeffery, Vivienne Matthews |
| Coaching & Dev: | Barrie Lester (Head Coach) |
| Coaching Co-ordinator: | Laraine Pile Graham Baker, Peter Delaney, John Harding, Cooper Kraus, Kyle Kraus, Barrie Lester, Carol Protopapas, Lucas Protopapas, Alison Meakin, Laraine Pile, Peter Richardson, Steven Roy |
| Umpires: | John Barker, Julie Bolch, Peter Chapman, Peter Coe, Alan Costello, Peter Delaney, Ruth Delbridge, Sandra Dunbar, Fay Dunn, Graeme Findlay, |

Barry Fleming,
Adrian Goldsmith,
Dennis Jeffery, Barrie Lester,
Sue Miller, Patrick Phelan,
Alan Richards, Steven Roy,
Jim Saunders, Helma Simpson,
Jan Whitehead,
Norman Whitehead.

Measurers and Markers:

John Barker, Peter Chapman,
Allan Costello, Peter Delaney,
Ruth Delbridge, Sandra Dunbar,
Fay Dunn, Steven Roy,
Helma Simpson, David Taylor,
Janice Whitehead,
Norman Whitehead, Janice Whitehead, Norman Whitehead.

INDOOR BOWLS SECTION

| | |
|---------------------------|--|
| Chairman: | Morris Le Page |
| Secretary: | Jean McLachlan |
| Treasurer: | Joy Smith |
| Committee: | Barbara Eaton, Rosemary Lamattina, Trevor Hird, Joy Paulsen, |
| Delegates to South Group: | Email to Morris Le Page |
| Section Rep: | Morris Le Page |
| Publicity Officer: | Trevor Hird |

SNOOKER SECTION

| | |
|---------------|--------------------|
| Chairman: | Frank Brown |
| Secretary: | David Disley (Snr) |
| Newsletter: | David Disley (Snr) |
| Sections Rep: | David Disley (Snr) |
| Committee: | Peter Russo |

TENNIS SECTION

| | |
|---------------------------|---|
| Chairman: | Steve Ilett |
| Vice Chairman: | Brenton Graystone |
| Secretary: | Delyth Samuel |
| Treasurer: | Brenton Graystone |
| Junior Convenor: | Steve Ilett |
| Senior Convenor: | Michael Ilett |
| Night Convenor: | Brenton Graystone |
| Mid Week Ladies Convenor: | Tana McKean |
| Mid Week Mens Convenor: | Ian Jenner |
| General Members: | Rainer/Warkus Tina Feeley Chris Jackson |

GOLF SECTION

Chairman: Joe Dimasi
 Secretary: Rod Birrell
 Treasurer: Peter Moore
 Handicapper: Paul Stanley
 Starter/Coordinator: John Hall
 Committee: Steve Duke

SQUASH SECTION

Chairman: Mark White
 Vice Chairman: Glenyce Schumer
 Secretary/
 Treasurer: Dean Massina
 Committee: Rayleen Cooper, Tracey Davis,
 Lyn Foreman, Leonie Girvan,
 Denis Jeffery, Kel Needham,
 Rob Picone, Clinton Teh,
 Sylvia Tiet, Michael Waters

Social Media Co-Ord: Sylvia Tiet
 Section Rep: Mark White
 Competition Organisers: Club Circuit
 Co-ordinator: Clinton Teh
 Masters Co-ordinator: Kel Needham
 Ladies Co-ordinator: Leonie Girvan
 Junior Co-ordinator: Denis Jeffery
 Super League: Michael Waters
 Friday Morning: Lyn Foreman
 Racquetball
 Co-ordinator: Rayleen Cooper
 Club Coach: Denis Jeffery

DARTS SECTION

Committee Members: Michael Shipton

CRICKET SECTION

Chairman: Chris Reid
 Vice Chairman: Jackson Fox
 Secretary: Brad Etherton
 Treasurer: Mark Edwards
 Registrar: Michael Cripps
 Jnr Co-ordinator: Jamie Dean
 Social Co-ordinator: Nathan Prosser
 General Committee: Scott Adams
 Jonathan Samuels

Club Coach: Mark Prosser
 Website: <http://mwhcc.vic.cricket.com.au/>
 Email: mwhcc_committee@hotmail.com

Season 2017/18 will see 5-6 Senior teams playing in the Box Hill Reporter District Cricket Association on Saturday afternoons and 5 Junior teams (Under 11 through to under 17) playing in ISEC across Friday nights and Saturday mornings. Our home ground is at Brandon Park Reserve, Glen Waverley and have other grounds at Wellington Reserve Mulgrave; Gladeswood Reserve, Mulgrave and Freeway Reserve, Wheelers Hill.

Milo in2Cricket for ages 5-9 was held this season at Wellington Reserve with 6 sessions before the Christmas break and 6 sessions afterwards. For details, please contact Scott Adams on 0439 299 883.

All prospective new players are most welcome to come down and try their hand at cricket. Please contact Brad Etherton on 0401 779 381 for any enquiries.

PAST PRESIDENTS

| | |
|----------|------------------|
| 11961-63 | *L.W. Allen |
| 1963-65 | *D.W. Belcher |
| 1965-67 | *J.A. Gardner |
| 1967-69 | W. Muir |
| 1969-71 | *H.R. Donelly |
| 1971-73 | *A.S. Jager |
| 1973-75 | D.H. Collins |
| 1975-77 | A.R. Brown |
| 1977-79 | *L.W. Allen, OBE |
| 1979-81 | *R.J. Colston |
| 1981-83 | *P.C. Burdeu |
| 1983-85 | K.A. Armstrong |
| 1985-86 | T.R. Kennedy |
| 1986-88 | K.A. Armstrong |
| 1988-90 | *R.H. Hookey |
| 1990-92 | *G.N. Woodley |
| 1992-94 | * K. Kinson |
| 1994-96 | *J.R. Splatt |
| 1996-98 | R.N. Evans |
| 1998-01 | K.R. Waymouth |
| 2001-07 | J. H Milledge |

MERITORIOUS SERVICE MEMBERS

Ev Gunther, *Alma Jager, Mary Lawless, Kath Holliday, Lorna Woodley, *Howard Dyer, *David Hood, Robin Cameron, *Tim Smith, Ted Vale,* Harold Roberts, Barbara Doggett, *Noel Champ, *Sheila Hardy, *Keith Alcock, *Roy Liddle, *Geoff Woodley, *Joan Hookey, *Steve Wall, Val Eastwood, Barry Fleming, Graeme Little, Dennis Jeffery, Colin Goodrem, David West.

*Deceased

MEMBERS DECEASED

1st April, 2017 - 31st March, 2018.

William Angus, Dulcia Kennedy, John Payne, Norman Coon, William Noonan, Betty Allen, David Teo, Ross Bennett, Joyce Lindores, Kevin Hussey, Recep Emregul, Don Crofts, Jill Iles, Frank Murphy (Past Board Member), John Fenwick, John Atkinson, Carol Wilson, Edwin Ripper, Carol Harley.



Mulgrave
Country
Club

Your Club



Mulgrave Country Club

“Your Friendly Community Sporting Club”

Cnr Wellington & Jells Roads Wheelers Hill 3150

T: (03) 9582 4600 F: (03) 9582 4699

E: information@mulgravecc.com.au www.mulgravecc.com.au